

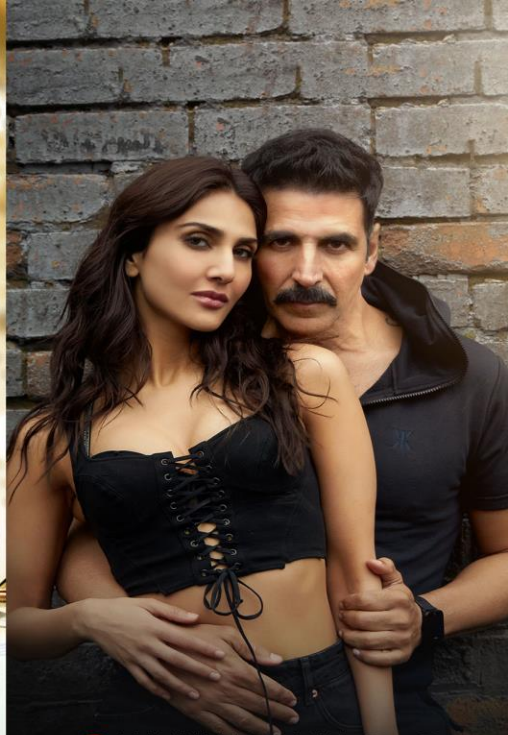


# अपनी तो जैसे जैसे

APNI TO JAISE TAISE

Singers : KHESARI LAL YADAV, SHILPI RAJ  
Music : ARYA SHARMA Lyricist : VIJAY CHAUHAN

**100** MILLION+  
VIEWS



# SAKHIYAN 2.0

BELLBOTTOM

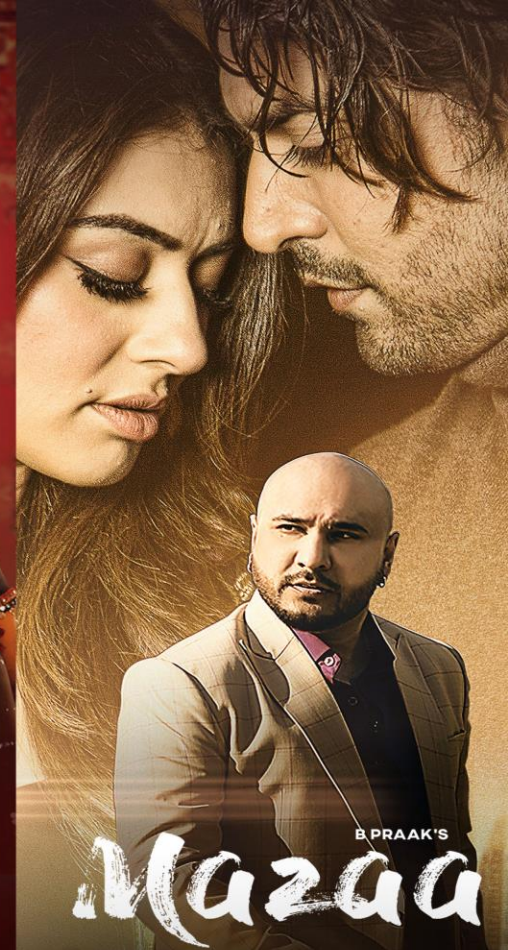
**100** MILLION+  
VIEWS



# PAANI PAANI

BADSHAH AASTHA GILL  
FT. JACQUELINE FERNANDEZ

**550** MILLION+  
VIEWS



# Maza

B PRAAK'S

**100** MILLION+  
VIEWS



# भतार सगे का का कइलू

(BHATAR SANGE KA KA KAILU)

SINGER SAMAR SINGH & SHILPI RAJ

**100** MILLION+  
VIEWS

FINANCIAL HIGHLIGHTS  
CONSOLIDATED

# Quarterly Financial Summary

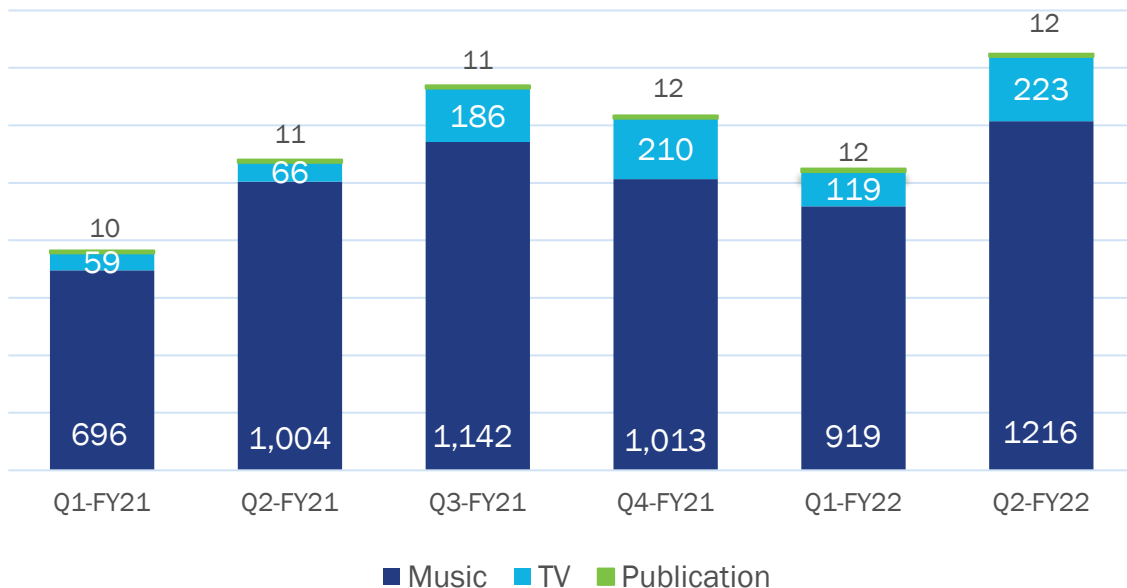


Particulars (INR Mn)	Q2 FY22	Q1 FY22	Q-o-Q Growth	Q2 FY21	Y-o-Y Growth
<b>Revenue from Operations</b>					
• Music	1,216	919	32%	1,004	21%
• TV & Films	223	119	87%	66	238%
• Publication	12	12	-	11	9%
<b>Revenue from Operations</b>	<b>1,451</b>	<b>1,050</b>	<b>38%</b>	<b>1,081</b>	<b>34%</b>
<b>Operating Income before Content Charge, Interest and Depreciation (OIBCID)</b>	<b>535</b>	<b>421</b>	<b>27%</b>	<b>387</b>	<b>38%</b>

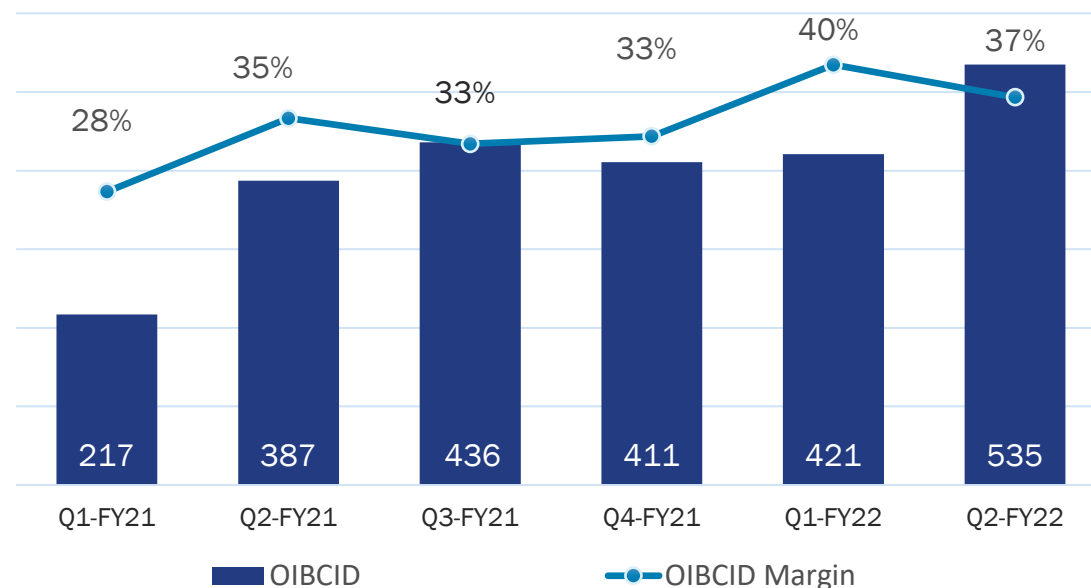
Content Charge include the following charges related to the new content during the year:

- 1) Amount amortised against the Minimum Guarantee advance paid in case of Royalty based deals
  - 2) Amount amortised against the one-time fee paid in case of Outright purchase-based deals
  - 3) Marketing of new content
- Content charge does not include any royalty paid post recoupment of the Minimum Guarantee amount

### Revenue from Operations (INR Mn)



### OIBCID (INR Mn) & OIBCID Margin



# OIBCID to PAT



Particulars (INR Mn)	Q2-FY22	Q1-FY22	Q-o-Q Growth	Q2-FY21	Y-o-Y Growth	H1-FY 22	H1-FY 21	Y-o-Y Growth
Revenue from Operations (A)	1,451	1,050	38%	1,081	34%	2,500	1,846	35%
Total Expenses (B)	916	629	45%	694	32%	1,544	1,242	24%
OIBCID (C= A-B)	535	421	27%	387	38%	956	604	58%
OIBCID Margin (%)	37%	40%		36%		38%	33%	
Content Charging Cost (D)	114	68	68%	25	356%	182	59	208%
Depreciation (E)	6	6	-	6	-	12	13	(8)%
Finance Cost (F)	14	7	100%	8	75%	21	18	17%
Other Income (G)	52	28	86%	34	53%	80	88	(9)%
PBT (C-D-E-F+G)	453	368	23%	382	19%	821	602	36%
Tax	115	95	21%	93	24%	210	155	35%
PAT	338	273	24%	289	17%	611	447	37%
PAT Margin (%)	23%	26%		27%		24%	24%	
Diluted EPS	19.41	15.62		16.35		35.08	25.41	

Content Charge include the following charges related to the new content during the year:

- 1) Amount amortised against the Minimum Guarantee advance paid in case of Royalty based deals
- 2) Amount amortised against the one-time fee paid in case of Outright purchase based deals
- 3) Marketing of new content

Content charge does not include any royalty paid post recoupment of the Minimum Guarantee amount

# Balance Sheet



Equity and Liabilities (INR Mn)	As on 30 <sup>th</sup> Sept' 2021	As on 31 <sup>st</sup> March' 2021
<b>Shareholders Fund</b>		
(a) Equity Share Capital	174	174
(b) Other Equity*	6,263	4,884
<b>Net worth</b>	<b>6,437</b>	<b>5,058</b>
(a) Non-Controlling Interest	33	31
<b>Non-Current Liabilities</b>		
(a) Lease liabilities	6	8
(b) Employee Benefit Obligations	45	42
(c) Deferred tax liabilities (Net)	610	505
<b>Current Liabilities</b>		
(a) Financial Liabilities		
(i) Lease Liabilities	4	4
(ii) Trade Payables	549	563
(iii) Other Financial Liabilities	339	648
(b) Other Current Liabilities	298	255
(c) Provisions	832	709
(d) Employee Benefit Obligations	12	18
<b>Total</b>	<b>9,165</b>	<b>7,841</b>

Assets (INR Mn)	As on 30 <sup>th</sup> Sept' 2021	As on 31 <sup>st</sup> March' 2021
<b>Non Current Assets</b>		
(a) Property, Plant and Equipment *	2,142	2,046
(b) Right of use Assets	9	11
(c) Investment Properties	22	23
(d) Intangible assets	252	179
(e) Intangible asset under development	15	20
(f) Financial Assets		
(i) Investments	1,864	1,114
(ii) Other Financial Assets	19	19
(g) Other Non Current Assets	148	112
<b>Current Assets</b>		
(a) Inventories	875	692
(b) Financial Assets		
(i) Investment	-	252
(ii) Trade Receivables	897	874
(iii) Cash and cash equivalents	480	111
(iv) Bank Balances other than (iii) above	1,039	1,338
(v) Loans	183	92
(vi) Other Financial Assets	73	42
(c) Current Tax Assets (Net)	194	197
(d) Other Current Assets	953	719
<b>Total</b>	<b>9,165</b>	<b>7,841</b>

\* Include INR.96 Mn arising on account of Revaluation of land during the quarter ended 30 June, 2021 with corresponding credit to Other Equity.

# Cash Flow Statement



Particulars (INR Mn)	H1-FY22		FY 21	
Pre-Tax Profit	821		1,519	
Change in other operating activities ( including non-cash Items)	15		(176)	
Change in Working capital	(347)		692	
Taxes Paid	(212)		(139)	
<b>Net cash generated from Operating Activities (A)</b>		<b>277</b>		<b>1,896</b>
Investment in Fixed Deposits with maturity > 3m	(48)		(971)	
Redemption/(Investment) in Mutual Fund	254		(250)	
Net cash used in Fixed assets and other Investing activities	(139)		(139)	
<b>Net cash generated from/(used in) Investing Activities (B)</b>		<b>67</b>		<b>(1,360)</b>
Net cash generated from/(used in) Treasury Shares	26		(17)	
Repayment of Short-term Borrowing	-		(92)	
Proceeds from Issue of Share Capital	1		1	
Repayment of Lease Liability	(2)		(6)	
Dividend paid	(349)		(26)	
Interest paid	-		(6)	
<b>Net cash used in Financing Activities ( C )</b>		<b>(324)</b>		<b>(146)</b>
<b>Net increase in Cash and Cash Equivalent</b>		<b>20</b>		<b>390</b>
Cash and Cash Equivalents at the beginning of the period		460		70
<b>Cash and Cash Equivalents at End of the period *</b>		<b>480</b>		<b>460</b>

\* Balance as on 31 March 2021 include cash earmarked for Dividend declared on 23rd March, 2021 – INR 349 Mn

FINANCIAL HIGHLIGHTS  
STANDALONE

# Financial Performance



Particulars (INR Mn)	Q2-FY22	Q1-FY22	Q-o-Q Growth	Q2-FY21	Y-o-Y Growth	H1-FY 22	H1-FY 21	Y-o-Y Growth
Turnover	1,421	1,022	39%	1,077	32%	2,443	1,821	34%
Other Income	52	28	86%	29	79%	80	83	(4)%
<b>Total Revenue</b>	<b>1,473</b>	<b>1,050</b>	40%	1,106	33%	<b>2,523</b>	1,904	33%
Total Expenses	984	649	52%	727	35%	<b>1,633</b>	1,265	29%
Depreciation & Amortisation	27	23	17%	12	125%	<b>50</b>	24	108%
Finance Cost	14	7	100%	8	75%	<b>21</b>	18	17%
<b>PBT</b>	<b>448</b>	<b>371</b>	<b>21%</b>	<b>359</b>	<b>25%</b>	<b>819</b>	<b>597</b>	<b>37%</b>
Tax	115	95	21%	93	24%	<b>210</b>	155	35%
<b>PAT</b>	<b>333</b>	<b>276</b>	21%	266	25%	<b>609</b>	442	38%
<i>PAT Margin (%)</i>	<b>23%</b>	<b>27%</b>		25%		<b>25%</b>	24%	
<b>Diluted EPS</b>	<b>19.10</b>	<b>15.88</b>		<b>15.40</b>		<b>35.01</b>	<b>25.52</b>	



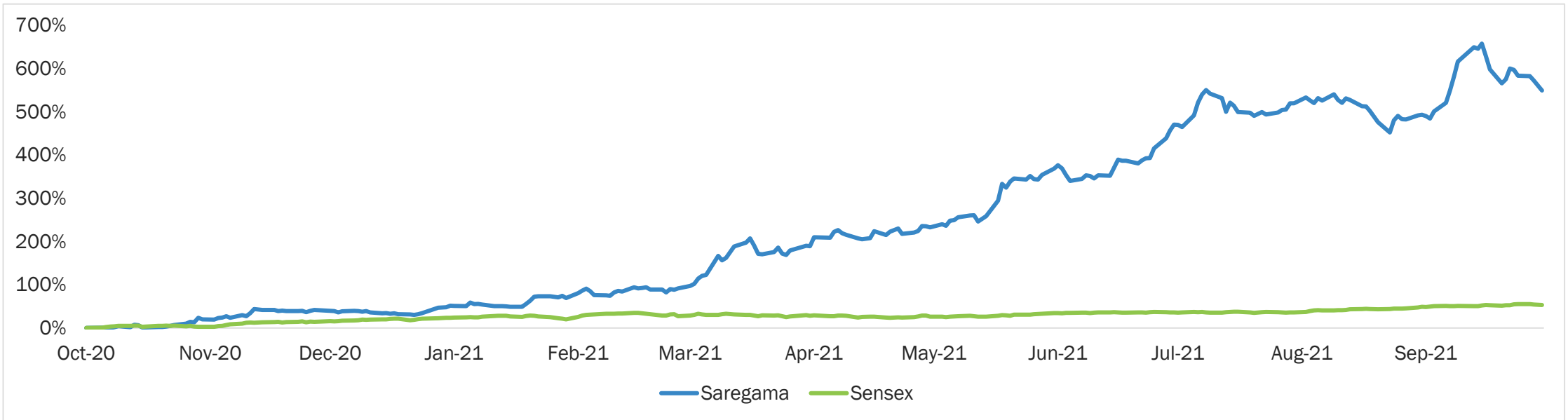
# Balance Sheet



Equity and Liabilities (INR Mn)	As on 30 <sup>th</sup> Sept' 2021	As on 31 <sup>st</sup> March 2021	Assets (INR Mn)	As on 30 <sup>th</sup> Sept' 2021	As on 31 <sup>st</sup> March 2021
<b>Shareholders Fund</b>			<b>Non Current Assets</b>		
(a) Equity Share Capital	174	174	(a) Property, Plant and Equipment*	2,141	2,045
(b) Other Equity*	6,176	4,921	(b) Right to use assets	9	11
<b>Net worth</b>	<b>6,350</b>	<b>5,095</b>	(c) Investment Properties	22	22
<b>Non-Current Liabilities</b>			(d) Intangible assets	252	179
(a) Lease liabilities	6	7	(e) Intangible asset under development	15	19
(b) Employee Benefit Obligations	39	36	(f) Investment in subsidiaries and joint venture	186	186
(c) Deferred tax liabilities (Net)	581	492	(g) Financial Assets		
<b>Current Liabilities</b>			(i) Investments	1,524	912
(a) Financial Liabilities			(ii) Other financial assets	19	19
(i) Lease Liabilities	4	4	(h) Other Non Current assets	148	112
(ii) Trade Payables	511	526	<b>Current Assets</b>		
(iii) Other Financial Liabilities	313	630	(a) Inventories	844	655
(b) Other Current Liabilities	277	234	(b) Financial Assets		
(c) Provisions	831	708	(i) Investments	-	252
(d) Employee Benefit Obligations	12	17	(ii) Trade Receivables	911	896
<b>Total</b>	<b>8,924</b>	<b>7,749</b>	(iii) Cash and cash equivalents	423	63
			(iv) Bank Balances other than (iii) above	1,039	1,338
			(v) Loans	204	113
			(vi) Other financial assets	72	39
			(c) Current Tax Assets (Net)	184	189
			(d) Other Current Assets	931	699
			<b>Total</b>	<b>8,924</b>	<b>7,749</b>

\* Include INR.96 Mn arising on account of Revaluation of land during the quarter ended 30 June, 2021 with corresponding credit to Other Equity.

# Capital Market Data



Price Data (As of 30 <sup>th</sup> September 2021)		INR
Face Value		10.0
Market Price		3,578.9
52 Week H/L		4,294.0/543.8
Market Cap (INR Mn)		62,379.4
Equity Shares Outstanding (Mn)		17.4
1 Year Avg. Trading Volume ('000)		47.9

## Shareholding Pattern as on 30<sup>th</sup> September 2021

