



Carvaan 2.0

5000 EVERGREEN PRE-LOADED HINDI SONGS



MUSAFIR HOON YARRON









Wi-Fi based

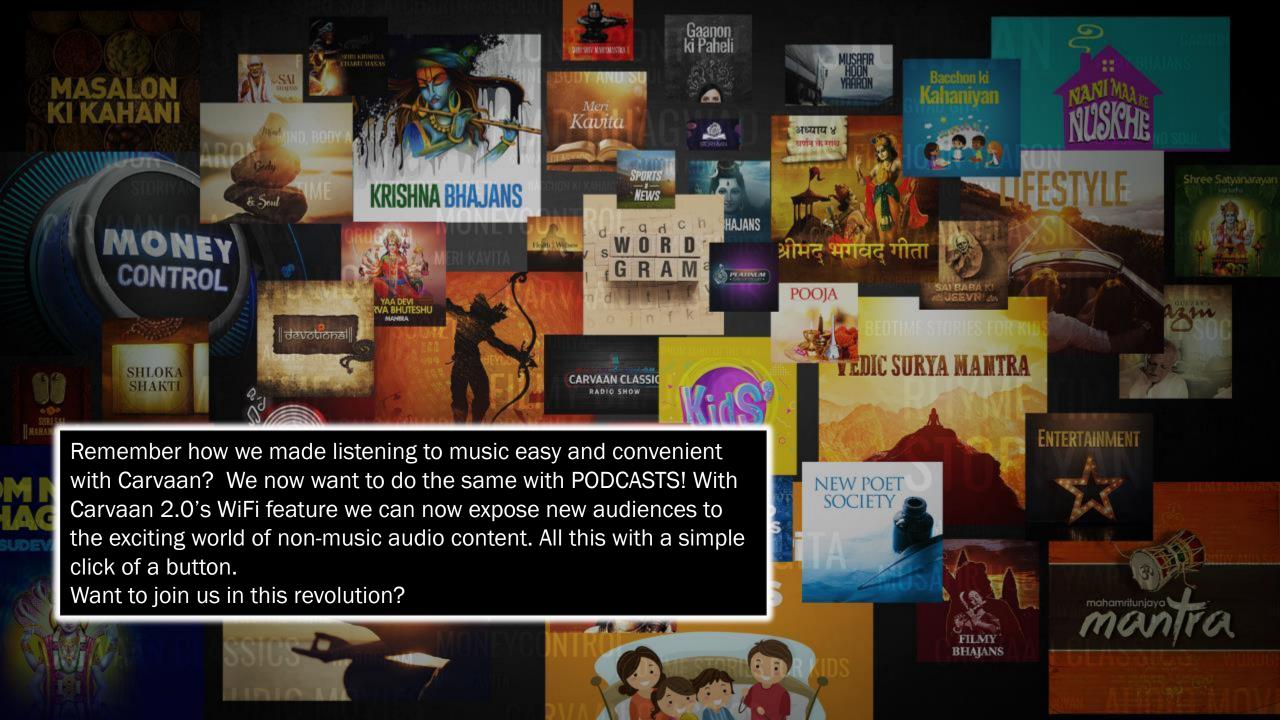
Audio Stations

20,000

Hindi Songs

150+

Daily updated Stations Religious Books, Kids Rhymes & Travel Food, health, Poems..



- Carvaan 2.0 hosts non music content (podcasts) under genres like Entertainment, News, Health, Lifestyle, Auto, Technology, Education, Children's entertainment, Devotional & Spiritual, etc.
- This can be accessed on-demand by the customer any time of the day
- A Carvaan 2.0 podcast is a series of episodes, each ranging from 5 to 60 minutes of unique content per day
- This can be a limited series of 7 to 10 episodes or a long-term series ranging from 3 months & above.
- Content collaborations are basis the quality & quantity of the catalogue provided by the partner & Saregama editorial discretion.

Partnership models

Category A

Already Existing Podcasts / Content

Model 1

In-content Advertising rights with Partner

Model 2

In-content Advertising rights with Saregama

Category B

Content Created based on Saregama's requirement

Model 3

Cost of content creation borne by Partner

Model 4

Cost of content creation borne by Saregama

Standard terms across all the models

- Scheduling of podcasts will be done by Saregama
- Saregama will get 60 seconds promo time before the start of every podcast. This can be used by Saregama to promote other podcasts, its own and/or 3rd party products & services.
- 40% of the net money made by Saregama from 3rd party advertising on podcasts will become part of the Advertising Kitty
- Currently the podcasts will be offered to all Carvaan 2.0 customers free of cost. In case there is a subscription service launched, then 40% of the net subscription money made by Saregama will be part of Subscription Kitty

Category A, Model 1 In-content advertising rights with partner

| Content | Advertising | IP of the content | Podcast Channel Naming Rights | Platform Subscription Revenue | In-episode partner promotion | Platform Advertising Revenue | Saregama Youtube |
|--|--|-------------------|----------------------------------|---|--|------------------------------------|----------------------------------|
| Licensed by Partner to Saregama free of cost | Partner can monetize their podcasts. Carvaan 2.0 to serve as a platform for them to distribute their content as it is | Partner | Partner | Usage based share of Subscription Kitty | Partner can promote themselves in the episode for a maximum for 10 secs per episode | Partner not eligible | Only for content promotion |

Category A, Model 2 In-content advertising rights with Saregama

| Content | Advertising | IP of the content | Channel Naming Rights | Platform Subscription Revenue | In-episode partner promotion | Platform Advertising Revenue | Saregama Youtube Channel |
|--|---|-------------------|--------------------------|--|--|------------------------------------|----------------------------------|
| Licensed by Partner to Saregama free of cost | Partner to provide a clean feed of content, no advertising or brand mentioned. Saregama to insert ads within the episode. | Partner | Partner | Share of Subscription Kitty based on Usage. | Partner can promote themselves post the episode for a maximum of 15 secs. | _ | Only for content promotion |

Category B, Model 3 New content created basis Saregama requirement

| Content | Advertising | IP of the content | Channel Naming Rights | Platform Subscription Revenue | In-episode partner promotion | Platform Advertising Revenue | Saregama Youtube |
|---|---|----------------------|--------------------------|---|---|--|----------------------------------|
| Created by Partner at his cost and licensed to Saregama free of cost | Saregama to insert ads in the episodes | Partner | With Saregama | Share of Subscription Kitty based on Usage. | Partner can promote themselves post the episode for a maximum of 15 secs. | Share of Advertising Kitty based on Usage . | Only for content promotion |

Category B, Model 4 Partner creates new content basis Saregama requirement against a fee

| Content | Advertising | IP of the content | Channel Naming Rights | Platform Subscription Revenue | In-episode partner promotion | Platform Advertising Revenue | Saregama Youtube |
|---|---|----------------------|--------------------------|-------------------------------------|------------------------------------|------------------------------------|---|
| Created by Partner for Saregama against a fee | Saregama to insert ads in the episodes | Saregama | Saregama | No | Not Eligible | Not Eligible | Saregama has the right to promote the content & promotions on all platforms |

Thank You!

Let's get your content to every home.